

UK-India Diagnostics Cohort 2026

26 - 30 October 2026

Where: Mumbai, Hyderabad and Delhi

India is one of the fastest-growing and most dynamic healthcare markets in the world, presenting a significant opportunity for UK innovators ready to scale internationally.

Health Innovation Yorkshire & Humber and the UK's Department for Business and Trade (DBT) invite a select cohort of up to 10 high-potential innovators to join an exclusive UK delegation to India. Delivered in partnership with DBT India, this tailored programme is designed to accelerate your entry into the Indian market, connect you with key decision-makers and position your innovation for adoption at scale.



We are seeking companies with cutting-edge solutions in:



**AI and digital
health in
diagnostics**



**Point-of-care
diagnostics**



**Novel
Biomarkers**



**AI in Radiology
reporting**

What this opportunity offers

This programme is more than a mission - it is a structured market entry journey. You will spend time visiting Mumbai, Hyderabad and Delhi. The DBT India team has curated a dedicated programme in which SMEs will meet buyers, hospitals, distributors and regulatory experts amongst many others. By joining the programme you will:

- Gain access to tailored online briefing sessions in advance of the mission, ensuring you have a good understanding of the Indian market and regulatory requirements.
- Engage directly with senior leaders and potential partners from leading organisations, and India's top referral laboratories.
- Position your innovation for real-world adoption and scale.

Market opportunity:

- India is among the fastest-growing health economies globally and imports more than 80% of its medical devices from internationally accredited markets.
- The medical diagnostics sector is valued at £4.5bn by 2027 and is allowing 100% FDI especially in equipment and consumables. The diagnostic imaging sector is currently showing a CAGR of 7.9%.
- Pathology dominates, accounting for ~65% of diagnostic testing revenue.

Travel Costs: Participants will have to pay for their visa fees, international and domestic travel to and within India, along with food and accommodation.

Programme fee: £2,500+VAT

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Why join?

This joint venture between Health Innovation Yorkshire & Humber and DBT India brings together the knowledge and skills of teams experienced in accelerating the adoption of health technologies. You will receive:

- Practical tips on engaging with distributors and commercial partners.
- Support to generate the evidence required for adoption in new markets.
- Connections to market entry and regulatory consultants.
- Be part of a bespoke journey with us where we showcase the UK's unique strengths in MedTech and diagnostics to Indian buyers.

Programme structure

Preparation phase June-October 2026



- Individual onboarding sessions with the DBT India team.
- Market briefing from a specialist advisor on doing business in India.
- Regulatory guidance to support market entry.

In-market visit 26-30 October 2026



- Delegation visit to Mumbai, Hyderabad and Delhi.
- Curated meetings with top buyers, partners, regulators and key stakeholders from across India.

Register
your
interest

Scan the QR
code to apply.



If timing or budget constraints prevent you from joining this delegation, please still register your interest for future opportunities in this market.